

Presenting your property for sale

Helpful hints to present your property for sale. If you are selling your property it does not matter whether it is a small apartment or a mansion, the same principals apply.

- The most important of them all is that the property is CLEAN
- Have the front of the house, including the front door look the best possible – first impressions count
- Lighting is important, make sure all globes are working
- De-clutter all rooms and garage, you may want to have a garage sale or give away to charities
- Give your courtyard or balcony a fresh look with potted colorful plants
- The garden should be neat and tidy and kept that way until settlement
- Dry clean curtains if necessary, dust all blinds and security screens
- Do some repair and maintenance if required
- Check all paint work – do some rooms need a fresh coat of paint?
- Clean gutters and storm drains
- Take special care that the kitchen and bathrooms are immaculate, with no dripping taps or loose door handles. Have clean towels and perhaps buy new ones to be displayed during the inspections
- Have all windows and eaves cleaned and hose down the house, especially if there are spider webs or dust
- Attend to any broken tiles or pavers
- Ensure there are no cracked or flaking window panes
- Arrange fresh flowers in strategic areas of the house, or use just greenery which will last longer
- A fruit bowl, with some fresh fruit will also add that splash of colour and make the kitchen look inviting
- Leave lamps on during the open inspection to create a welcoming feeling.
- If you need help with any of the above or for home styling, we are there to assist you.

Note: this information is general information only and does not constitute advice. Always seek legal advice before entering into any contractual agreement.



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